



Industry Capability Network Victoria – ICN

What does ICN do?

ICN is an independent, non-profit organisation funded by the State Government to support local industry. ICN matches the capability of local suppliers and service providers with the requirements of purchasers and project / procurement managers.

By matching buyers with local suppliers, ICN encourages local sourcing, supports import replacement and assists Australian companies access export opportunities. This promotes the growth and diversification of local businesses.

Over \$2 billion in orders has been secured for Victorian industry that may otherwise have been placed off-shore, retaining jobs and investment in Australia.

ICN provides this confidential, unbiased technical service free of charge.

Register your business capability today and start accessing opportunities – visit www.icnvic.org.au.

How can ICN assist me?

ICN works with businesses of all sizes across all industry sectors:

- ⇨ ICN advises businesses of local and international opportunities that match their capability
- ⇨ Using its comprehensive, national database ICN can assist purchasers and project managers locate competitive local suppliers of products and services
- ⇨ ICN's Regional Industry Link (RIL) connects businesses throughout Victoria with major projects and provides automatic notification of relevant opportunities
- ⇨ ICN facilitates the **Victorian Industry Participation Policy (VIPP)** on behalf of Government; providing advice, certifying and evaluating bidder's VIPP plans
- ⇨ ICN can offer advice on the **Enhanced Project By-Law Scheme (EPBS)** and **Tariff Concession Order (TCO)** applications for Australian Customs Services

What are ICN's current projects?

- ⇨ International Sporting Events
- ⇨ Oil & Gas Projects
- ⇨ Regional Water Projects
- ⇨ Royal Children's Hospital
- ⇨ Solar and Wind Energy Projects

What are ICN's success stories?

- ⇨ Australian Synchrotron Project
- ⇨ Hospital Redevelopments
- ⇨ Illuka Mineral Sands Project
- ⇨ Melbourne 2006 Commonwealth Games
- ⇨ Woodside's Otway Gas Project



ICN has six offices throughout Victoria and is part of a national network of 26 offices across Australia and New Zealand.

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INDUSTRY CAPABILITY
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