

## Case Study

### Local Manufacture of Melbourne Trains Creates Jobs

Victoria has benefited from 135 new jobs and \$75 million in orders to industry after ICN helped rail company Alstom engage local companies for the assembly of 19 new trains.

Alstom was contracted by the Victorian Government to deliver 19 new X'trapolis trains for Melbourne's metropolitan network. Committed to supporting Australian jobs and industry, Alstom has been able to assemble the trains locally with UGL and UGL's factory in Ballarat.

ICN worked with Alstom to identify local suppliers to provide products such as cabling, glass, pantographs, wheelchair ramps, front ends and interiors for the fit out of the trains. A significant proportion of the work was awarded to Australian companies, allowing Alstom to meet its commitments under the Victorian Industry Participation Policy (VIPPP).

"With the support of ICN Victoria, our partners and suppliers, we have achieved more than 22 percent local content," said Alstom Deputy Project Manager Dominic Clark. "ICN helped us to identify Victorian based SMEs that will be integrated into the supply chain of this project."

Alstom's policy of engaging Victorian and Australian companies wherever possible is giving local industry the opportunity to develop its capabilities and improve international competitiveness.

"The trains in Ballarat are manufactured to the highest international standards and still contain significant local content," said Alstom President AU & NZ Chris Raine. "It is a point of pride for Alstom that we can support Australian jobs and help Australian businesses improve their capabilities to develop products that rank with the world's best."

ICN Melbourne Program Manager Lynn Johnson worked closely with Alstom to help identify local suppliers for the project:

"Australia has many competitive companies capable of supplying quality goods and services to fit out a train such as the X'trapolis. It is therefore great to work with a company such as Alstom which is keen to identify and utilise these companies wherever possible."

By the end of 2010 the project will have created 65 jobs in Ballarat and an additional 70 jobs elsewhere in Victoria.



X'Trapolis train on the assembly line