

Local Business Highlighted as Great Victorian Success Story

The success of a local company winning work with a major project has been highlighted in a brochure printed as part of the Industry Capability Network (ICN)'s recent re-brand.

Wodonga-based Kiewa Valley Engineering has previously attracted plenty of attention for the \$4.2 million in contracts it has won with the West Gate Bridge Strengthening Project.

Kiewa Valley Engineering's Andrew Robin was chosen to provide a quote in the brochure as the company's success following an introduction from ICN to this major project is an ideal example of how the organisation helps local businesses.

ICN is an independent, government-funded organisation that supports local industry by assisting businesses to access opportunities, major projects and export markets while helping buyers identify competitive, local suppliers.

Kiewa Valley Engineering was awarded contracts to manufacture monorail beams and public safety barrier posts for the West Gate Bridge Strengthening Project. Kiewa Valley Engineering submitted bids for the work after being nominated by ICN as a capable, local supplier.

According to Kiewa Valley Engineering's Managing Director, Andrew Robin, ICN's assistance was pivotal to his company winning the work:

"ICN opened doors for us and introduced our company to the right people to ensure we were given the opportunity to tender for this work." Mr Robin said. "The West Gate Bridge Strengthening is a massive project with a rigorous tendering process and the ICN's assistance was invaluable."

ICN Victoria is part of a national network and the new logo represents a move towards a more modern, dynamic and nation-wide presence.

Businesses in the Hume region interested in how they can access opportunities both locally and internationally through ICN are encouraged to contact ICN Hume Regional Manager Tammy Atkins on 0488 325 495 or tatkins@icnvic.org.au.

Media contact

Ellen Buswell
Communications Manager
0431 030 925
ebuswell@icnvic.org.au
